



**CONCORD®**  
*The Right Choice. Right Now.*

# AIR CONDITIONERS

13 to 16 SEER; Single Stage and Two Stage

MAKE THE EASY CHOICE FOR  
YOUR FAMILY'S HOME COMFORT.



# SOME DECISIONS ARE TOUGH. THIS ONE ISN'T.

When you consider a Concord® system, quality and value are a given. You're getting peace of mind with great features and a smart design—and best of all, you get it right now.



## Efficiency ratings

Consider the SEER ratings that measure system performance. Higher numbers mean greater efficiency and lower energy bills for you.



## Superior coil protection

For durability in harsh environments, Omniguard™ Total Corrosion Protection Technology is featured on select Concord air conditioner units, protecting against corrosive elements and extending the life of your air conditioner for years to come.



## Immediate savings

With a high-efficiency system, you may qualify for local utility and energy incentives as well as rebates. Your Concord professional can provide you with the latest information so you can take full advantage of available money-saving opportunities.



## Is it time to replace your unit?

It can be hard to decide whether to repair or replace. Here are a few things to keep in mind when you're deciding:

- **Age of the unit** – Consider a new unit if your air conditioner is 10-12 years old.
- **Updates** – New technology makes units more efficient and easier to control. Plus, older units use R-22 refrigerant that's scarce and expensive to recharge.
- **Repair costs** – Once repair costs exceed 50% of the cost of a new unit, a new purchase might be in order.



WHATEVER YOUR NEEDS, A CONCORD® AIR CONDITIONER IS THE RIGHT CHOICE, RIGHT NOW.



## 4AC16LT

**Creating a home environment that's perfect for you.**

With efficiencies of up to 16 SEER, the 4AC16LT exceeds federal energy-efficiency standards. Beyond lowering your monthly energy bill, this unit operates at lower speed with longer cycles—allowing for more even temperatures, quieter operation and better humidity control.



## 4AC16L\*\*

**Saving you more, month after month.**

The 4AC16L delivers significant energy savings and efficiencies of up to 16 SEER when paired with a matched Concord variable-speed or constant-torque furnace or air handler. Your Concord dealer can recommend the right pairing for your home.



## 4AC14B\*\*

**Getting back to normal, quickly and effectively.**

Offering efficiencies beginning at 14 SEER, the 4AC14B is the easy way to replace an old unit and gain efficiency and reliability.



## 4AC13L\*

**Worry-free and energy-efficient performance.**

Enjoy season after season of worry-free operation. The 4AC13L delivers the highest level of reliability and drives greater efficiency, so you'll spend less on utility bills.



## 4AC13B\*

**Well-built design gives you comfort now and for years to come.**

The 4AC13B provides dependable performance when you need it. It's 100% factory-tested to ensure your air conditioner will last year after year.

\*Concord 13 SEER units are not available in all areas. Consult your contractor.

\*\*Omniguard Total Corrosion Protection Technology is available on 14B and 16L units.



## MAKE THE CONCORD DECISION YOU WON'T REGRET.

When you think about everything Concord delivers, your decision is easy. With Concord, all your heating and cooling questions are answered. The performance and reliability you want are right here, and ready to go to work.

**Concord. It's the right choice. Right now.**

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Due to our policy of continuous improvement, specifications are subject to change without notice.

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Proper sizing and installation of equipment is critical to achieve optimal performance. Split system air conditioners and heat pumps must be matched with appropriate coil components to meet ENERGY STAR criteria. Ask your contractor for details or visit [www.energystar.gov](http://www.energystar.gov).

